Birch Equipment Rental and Sales

- Ranked in Top 100 Equipment Rental and Sales Companies Nationwide
- Serving Commercial Contractors, Manufacturing, Industrial, Government, Emergency Services, Military, and Home Improvement
- 24 Hour Service Remote to Urban
- An American Company Established in 1972
- Largest Inventory of Equipment and Tool Rentals and Sales in the NW
- New Equipment Arrivals Daily View Birch's Fleet at <u>www.birchequipment.com</u>

Leasing



Equipment and Services

- 145,000 pieces of equipment and tools one of the largest full-line rental fleets in WA & AK including: Aerial 12'-180'; Forklift, Material Handling from 3k-36k, Dozers, Backhoes, Excavators, 3k to 80k; Air 4CFM to 1600CFM IQ; Generation/Power 2,000Watt to 466 kva; Heating, Compaction, Welding, Scaffolding, Lighting, Lawn & Garden, Concrete Tools and more
- Dealer/distributor, equipment sales new and used: Genie Aerial; Material Handling; Sullivan Air & Accessories; Magnum Power Products; Lincoln-Miller Welders, Husqvarna
- Mobilization/Demobe services urban to remote
- Supplier safety, fall protection, traffic, spill control & survey marking equipment

NAICS Codes

532412: Construction, Mining and Forestry Machinery and Equipment Rental and Leasing 423810: Construction Machinery and Equipment Wholesaler 423840: Industrial Supplies Merchant Wholesalers 531130: Lessors of Mini Warehouses and Self-

Storage Units 532120: Truck, Utility Trailer and RV Rental and

532490: Other Commercial and Industrial Machinery and Equipment Rental and Leasing



Registrations and Certifications

DUNS: 099038929

CAGE: 060X0

SAM Registration: Current

WBE – State of Washington W2F0022284
DBE/SBE – State of Washington D2F9422284

▶ Primary – 532412; Other: 532490,

423810

➤WSDOT Approved Regular Dealer

DBE - State of Alaska 9900655

NAICS - 532412, 53249, 53212

WBENC - WBE 2005108734

WOSB - W010105 SCS Certified - 1951

WASHINGTON

PO Box 30918 Bellingham, WA 98228 P: 360.734.5744

ALASKA

1400 Sawmill Creek Rd. Sitka, AK 99835 P: 907.747.5315





More Than Just A Rental Store

Customer Services and Programs

- Birch Equipment regularly provides 24hour scheduled and unscheduled equipment support to water treatment facilities, refineries, medical facilities, local and state government agencies and more with Local to Remote Site Capabilities
- **Account Services**
- **Government Services**
- Industrial Services
- **Operator Training Classes on Aerial** Equipment & Telehandlers

Streamlined Management Services

- Streamlined Management System
 - Customized 24-hour customer access to rental activity and future needs
- Planning and projections
- Reports
 - Planned Vs Actual
 - Rent-to-Date & Projected
- Action Items
 - Call Off Rent
 - Request Operator Training
 - Request Purchase Quotes
- Computerized tool vans

Safety, Training and Endorsements

- **Certified Customer Training**
- Kaizen Lean Management
- TWIC: Transportation Worker Identification Credential Card Holders
- OSHA 10: Workplace hazards & safety training
- **DBIDS** Certified
- Avetta & ISNetworld: Health, Safety & Quality **Programs for Supply Chain Management**
- DISA Compliant: Drug/alcohol screening
- D.O.T. Compliant

- Strong industry knowledge, excellent long term employee base
- Voted Washington's 100 Best Company to Work for 2019 & 2020 Seattle Magazine; 2019 & 2020 Washington's Best Workplaces - Puget Sound business Journal; Whatcom County's Best Place to work 2018
- Active investor in local communities. Birch has contributed \$2M over the last 20 years supporting a variety of organizations in our communities. The annual Birch Golf Classic celebrates community & benefits programs helping people transition out of homelessness and poverty and victims of human trafficking.
- Kaizen lean management implemented into day-to-day culture
- Contractor and government source for equipment and tool rental and sales for 45 years and counting.

Birch Equipment has operated with the same core management team for nearly two decades bringing flexibility, innovative business practices and dependable scheduled and unscheduled service to customers day or night.

Facilities: Anacortes, Bellingham, Everett, & Mount Vernon, WA; Sitka, AK























